

POS COMPARISON

| | ACME | Billar Genie | Clover | DejaPayPro | eProcessing Network | Field Pulse | Ovation | Retail Time | Skytab |
|-----------------------------------|-------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Best use | Specialty Retail or Product in hand (Liquor stores, grocery stores, etc) | Merchants paying Intuit for Quickbooks | Any merchant needing virtual terminal, invoicing, Quickbooks plugin, recurring, inventory, mobile. | Any merchant needing virtual terminal, invoicing, Quickbooks plugin, recurring, inventory, mobile. | Any merchant needing virtual terminal, invoicing, Quickbooks plugin, recurring, inventory, mobile. | Field service industry | Any merchant needing virtual terminal, inventory, reporting. | Any merchant needing virtual terminal, invoicing, Quickbooks plugin, recurring, inventory, mobile. | Any merchant needing virtual terminal, inventory, reporting. |
| Cash Discount available | Included | Included | \$30/mo Cash Discount App available. Dual pricing, No. | Included | Available | Cash Discount Yes. Dual pricing No. | Surcharge only | Included | Included |
| Contact for more Info: | Bob Brink, 952-447-6624, ext 101 (talk and text), brink@totalbusinessware.com | Billar Genie team, 877-245-5374, opt 1, partners@billergenien.com | Clover team, 800-788-9516 | DejaPayPro team, dppsupport@pospr.com, 833-865-5777 | Melanie Cabello, mcabello@paradisepay.net, 520-858-2749, | Troy Greene, 214-730-6320, troy.greene@fieldpulse.com, Dallas TX | Ovation team, 800-224-9730 | Anna Lala, 212-230-3003, alala@ehopper.com | Sktab team, 888-276-2108 |
| Features | Can utilize existing equip such as tablets, cash drawer, receipt printers, scanners, etc. | Best integrated Quickbooks plugin on the market. Desktop or curbside invoicing. | Email/SMS receipts, reporting, inventory and more. | Cash Discount, QuickbooksOnline plugin, vt, reporting, inventory and more. | Quickbooks plugin, invoicing, level II/III, and more. | Customer scheduling, job management timesheets, estimates and invoicing, etc. | Email/SMS receipts, reporting, inventory and more. | QuickbooksOnline plugin, reporting, online order integration (GrubHub, UberEats, etc) | Cash discount, reporting, inventory and more. |
| Hardware | Available if desired | No additional hardware needed. | Starting at \$750 for terminal POS. | Starting at \$827, terminal, cust facing screen and cash drawer. | Available if desired | None | Starting at \$1100 | Starting at \$1199 | Free |
| Limitations | 5000 Sku's max | | | Cannot use QD terminals with Card Connect. Online ordering is coming. | 1st 250 transaction included, addn'l cost beyond 250 | No swiping, Hand keyed only. | No EBT. | No VT included | Early termination fee if cancelled in under 30 months. |
| Platform | POS Station | Quickbooks Plugin | POS Station | POS Station | POS Terminal | POS Station | POS Station | POS Station | POS Station |
| Pricing | \$79/mobile pkg \$119/mo retail | \$24.95/mo. plus NMI \$7 and 6%, plus NMI Vault \$5 and 5%. No contract | \$5 for payments only, \$34.95 for POS system features. | \$29.95/mo Retail \$39.95/mo Restaurant | \$10 and 5¢ for eComm or \$5 and 5¢ for Virtual Terminal, choose from addn'l features for addn'l cost. \$36 annual fee | \$99/user/mo. | \$70 one time fee \$20/mo | \$20/mo Retail \$25/mo Restaurant \$30/mo eCommerce | 1st yr free on Cash Discount prog, then \$29.99/mo/POS device. *See also Processor Fees below. |
| Processor | All VMS processors | All VMS processors | CardConnect Only | All VMS processors | All VMS processors | CardConnect/Fiserv only | TSYS only | All VMS Processors | Shift 4 only |
| Processor fees to consider | CardConnect-add \$798 annual fees | CardConnect-add \$798 annual fees | CardConnect-add \$798 annual fees | CardConnect-add \$798 annual fees | CardConnect-add \$798 annual fees | CardConnect-add \$798 annual fees | none | CardConnect-add \$798 annual fees | \$99/terminal annual prog fee if on cash discount. \$250/terminal annual prog fee if NOT on cash discount. \$250 annual Reg Assurance Fee, \$75/terminal, \$25/mo admin fee, \$20/terminal - Handheld Device Support, \$10-\$36/terminal tier fee, \$20/mo Lighthouse Portal required, \$35/mo Workforce, optional. |