

# POS COMPARISON

	ACME	Biller Genie	Clover	DejaPayPro	eProcessing Network	Field Pulse	Genius Restaurant	Skytab	Square
<b>Best use</b>	Specialty Retail or Product in hand (Liquor stores, grocery stores, etc)	Merchants paying Intuit for Quickbooks	Any merchant needing virtual terminal, invoicing, Quickbooks plugin, recurring, inventory, mobile.	Any merchant needing virtual terminal, invoicing, Quickbooks plugin, recurring, inventory, mobile.	Any merchant needing virtual terminal, invoicing, Quickbooks plugin, recurring, inventory, mobile.	Field service industry	Restaurant merchants.	Any merchant needing virtual terminal, inventory, reporting.	Any merchant.
<b>Cash Discount available</b>	Included	Included	\$30/mo Cash Discount App available. Dual pricing, No.	Included	Available	Cash Discount Yes. Dual pricing No.	Surcharge only, for now.	Included	Included
<b>Contact for more info:</b>	Bob Brink, 952-447-6624, ext 101 (talk and text), brink@totalbusinessware.com	Biller Genie team, 877-245-5374, opt 1, partners@billergenie.com	Clover team, 800-788-9516	DejaPayPro team, dppsupport@ipospr.com, 833-865-5777	Melanie Cabello, mcabello@paradisepay.net, 520-858-2749,	Troy Greene, 214-730-6320, troy.greene@fieldpulse.com, Dallas TX	Genius team, 800-224-9730	Skytab team, 888-276-2108	VMS Support team. 800-531-8575
<b>Features</b>	Can utilize existing equip such as tablets, cash drawer, receipt printers, scanners, etc.	Best integrated Quickbooks plugin on the market. Desktop or curbside invoicing.	Email/SMS receipts, reporting, inventory and more.	Cash Discount, Quickbooks Online plugin, vt, reporting, inventory and more. EBT ok.	Quickbooks plugin, invoicing, level II/III, and more.	Customer scheduling, job management timesheets, estimates and invoicing, etc.	Email/SMS receipts, reporting, inventory and more.	Cash discount, reporting, inventory and more.	Cash discount, Quickbooks plugin, loyalty/rewards, employee mgmt, banking & more.
<b>Hardware</b>	Available if desired.	No additional hardware needed.	Starting at \$750 for Station.	Starting at \$827 for terminal, cust facing screen and cash drawer.	Available if desired.	None	Approx \$160/mo.	Free	\$899 or \$44/mo over 24 mo. for Station.
<b>Limitations</b>				Cannot use QD terminals with Card Connect. 10,000 SKU's max.	1st 250 transaction included, addn'l cost beyond 250	No swiping, Hand keyed only.	No EBT.	Early termination fee if cancelled in under 36 months.	
<b>Platform</b>	POS Station	Quickbooks Plugin	POS Station	POS Station	POS Terminal	POS Station	POS Station	POS Station	POS Station
<b>Pricing</b>	\$79/mobile pkg \$119/mo retail	\$24.95/mo. plus NMI \$7 and 6¢, plus NMI Vault \$5 and 5¢. No contract	\$5 for payments only, \$34.95 for POS system features.	\$29.95/mo Retail \$39.95/mo Restaurant	\$10 and 5¢ for eComm or \$5 and 5¢ for Virtual Terminal, choose from addn'l features for addn'l cost. \$36 annual fee	\$99/user/mo.	POS:\$70 setup fee and \$20/mo. Term: \$0 setup fee and \$10/mo. Mobile:\$0 setup fee and \$3/mo.	1st yr free on Cash Discount (Advantage Program) then \$29.99/mo/POS device. *See also Processor Fees below.	\$0/mo.for Square Free \$49/mo. for Square Plus \$149/mo Square Premium.
<b>Processor</b>	All VMS processors	All VMS processors	CardConnect Only	All VMS processors	All VMS processors	CardConnect/Fiserv only	TSYS only	Shift 4 only	Square only.
<b>Processor fees to consider</b>	CardConnect-add \$798 annual fees	CardConnect-add \$798 annual fees	CardConnect-add \$798 annual fees	CardConnect-add \$798 annual fees	CardConnect-add \$798 annual fees	CardConnect-add \$798 annual fees	none	\$99/terminal annual prog fee if on cash discount. \$250/terminal annual prog fee if NOT on cash discount. \$250 annual Reg Assurance Fee, \$75/terminal, \$25/mo admin fee, \$20/terminal - Handheld Device Support, \$10-\$36/terminal tier fee, \$20/mo Lighthouse Portal required, \$35/mo Workforce, optional.	none